

# Perle Systems

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## Company Overview

### Leading the Way in Serial and I/O Connectivity

Perle is a premier provider of reliable, full-featured and competitively priced serial and I/O connectivity solutions. Businesses around the globe have come to trust Perle to deliver superior connectivity technology for their mission critical applications.

Perle's serial products include: Serial to Ethernet Adapters, Terminal Servers, Console Servers, Device Servers, Ethernet I/O Device Servers and Serial Cards that are ideal for organizations that need to: establish network connectivity across multiple locations; securely transmit critical and sensitive information; remotely monitor and control networked devices and appliances, and more. **Putting Customers First**

Known for putting its customers first, the company combines the strength of its extensive networking history with a dynamic and agile approach to responding to customer needs. Having grown both organically and through acquisition, Perle continues to evolve its products to meet the ever-changing needs of the diverse industries it serves.

Among Perle's clients are many of the world's most recognizable names, including Siemens, Fujitsu, GE, Alcatel, Lockheed Martin, Ticketmaster, Kennedy Space Center, Hewlett Packard, Marriott Hotels, Guangdong Development Bank, Heinz, Tesco and many global Telecom providers including Telefonica and France Telecom. **Dependable Solutions for Serial and I/O Connectivity**

Since serial and I/O devices work behind the scenes as part of the complete network solution, Perle designs its products to operate with the utmost reliability, ensuring that other components are never at risk. It incorporates the most stringent security features into its products, including the highest levels of encryption, support for all cipher methods, as well as intrusion prevention. In fact, its state of the art security features are just one of the reasons why governments and military operations in countries around the globe rely on Perle. Perle products are developed at the outset for ease of use and complete adaptability. Its flexible approach to product design also provides a strong foundation for Perle's OEM business, where versions of its networking products can be customized for integration with specialized equipment used in such areas as medical, telecommunications, and more. Perle operates under the highly coveted ISO 9001:2000 certification model for quality assurance in production, installation and servicing, ensuring that the Company meets the highest standards possible. Perle is also ISO 14001:2004 certified showing commitment from the Company to minimize harmful effects on the environment and achieve continual improvement of its environmental policy. **Robust Serial, I/O and Networking Products**

Perle's leading serial connectivity products include the popular Serial Cards acquired from Specialix International and the IOLAN Terminal Servers acquired from Chase Research Limited that network specialists have come to know and trust. These products, along with Console Servers, Device Servers and Ethernet I/O Device Servers, are continually advanced to ensure their feature sets integrate the latest in serial and I/O networking technology.

Perle also continues to provide full-featured IP/IPX Routers that offer complete routing and security functionality; as well as Remote Access Servers that provide users with seamless, fast and reliable access to LAN resources; and AS/400 connectivity solutions. **Global Network to Meet Customer Needs**

For more than 30 years, Perle has been meeting the needs of organizations in over 65 countries through local sales and support staff or highly qualified distribution and channel partners to provide excellent in-country service. Perle staff includes a dedicated team of engineers that has been with the company for more than 20 years. It is the extensive experience of these highly skilled individuals, combined with Perle's customer-centric focus, that enables the company to establish some of the best design and development practices in the industry, driving innovation and unprecedented quality.